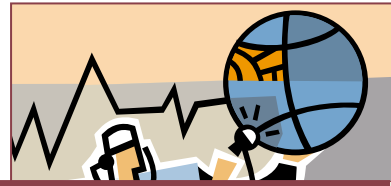




Axolotl Delivers One-Click Access to Integrated Web-based Clinical and Administrative Applications



TARGET MARKET:

Physician practices

APPLICATION:

Integrated access to Practice Management and Clinical Messaging:

- On-line Transcriptions
- Submit & Track Claims
- Eligibility & Referrals
- Lab Ordering
- Prescription Management
- Trends & Charts
- Web site Hosting

COST STRUCTURE:

A subscription-based service that requires no additional hardware, software or network infrastructure

For years, Axolotl, a leading information technology company, has remained on the cutting edge of physician office automation technology, providing physicians with practical, affordable Web-based solutions to contain costs, improve workflow and maintain the delivery of high quality patient care. Axolotl has integrated Elysium Clinical Messaging with a suite of practice management applications to provide a one-stop solution—the Elysium Physician Office Portal.

“Elysium allows us to verify patient demographics, code, and bill faster.”

Lynn Thomas
Dr. Blum and Soloman Plastic Surgery

To use the system, all that is required is an Internet connection and a standard browser on any platform—handheld, wireless PDA, desktop computer or laptop. There is no software to install in your office because Axolotl hosts the applications and manages day-to-day operations. Physicians are relieved of IT headaches and the need to have technology experts on staff.

The Elysium Physician Office Portal leverages the Internet to provide one-click access to the tools necessary to:

- run all key administrative and clinical functions from one location;
- minimize staff time spent submitting and verifying patient coverage and referrals;
- reduce paper documents by delivering test results, reports and documents electronically;
- communicate electronically with other practices, hospitals, labs, diagnostic testing facilities and patients;

Cliff Robertson, M.D., president and CMO of the Franciscan Medical Group in Tacoma,

WA, uses Elysium’s Clinical Messaging system, which allows physicians to receive clinical information such as test results and transcriptions and communicate with staff or other physicians electronically. “Axolotl emerged heads and shoulders above competitors when we began our search for an automated community-wide office solution,” he says. “Axolotl takes a building block approach to developing a full electronic medical record so that a community can start reaping benefits long before the conversion from paper is complete.

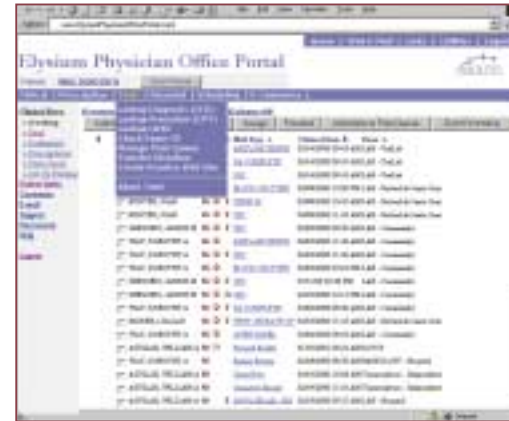
“Their Internet-based approach allows our diverse population of independent physicians to enter the system at their own pace. Based on cost, ease of implementation, and a beneficial end product, Axolotl’s Elysium Clinical Messaging system was far and away the winner.”

“Axolotl emerged heads and shoulders above competitors.”

Cliff Robertson, M.D.,
President and CMO
Franciscan Medical Group

Robertson says automation has made a world of difference in his day-to-day practice procedures. “My own experiences during the pilot phase reflect the value of automation,” he says. “Similar to the convenience of an ATM machine or on-line banking, our clinical messaging system gives me the flexibility to choose the best times for me to manage patient files and office communications. After a day of seeing patients, I no longer have to sit in the clinic at night to go through lab results. I go home, spend time with my family and manage my in-box from home after the kids are in bed.”

Like Robertson, the practice management



staff of Anthony Zoppi, M.D., an orthopedic surgeon at Daniel Freeman Hospitals in Marina Del Ray, CA, is also experiencing tremendous advantages from using the Elysium suite of products.

“My staff is saving considerable time with the automatic prescription refill feature.”

Jeffrey Williams, M.D.
WMA, Santa Cruz, CA

Frustrated by the amount of time spent attempting to get vital patient information, Paula Kamisher, medical administrator for Zoppi, was desperate for a better system. “I used to be on the phone all the time waiting for someone to locate an X-ray or radiology report or to get a lab test result,” recalls Kamisher. “I would call each department only to be told that the results had been faxed to me. I would wait for the fax to be sent and if I still didn’t receive it, I would have to call again, sometimes repeating the process several times.”

But now, all of her paper tracking problems are solved, and that, she says, has made her hectic days much more manageable. “Since installing Elysium, I have all of the patients’ results with a single mouse click and I can sort data based on abnormalities to easily

see results that need immediate attention,” says Kamisher, who has been using Elysium since September 2000.

“When Dr. Zoppi comes in and requests to see a patients’ X-ray, I don’t have to make a phone call; I have it at my fingertips. Dr. Zoppi can see patients more efficiently because he has their results during their visit.”

Lourdes Angell, a physician liaison for Daniel Freeman Hospitals who works closely with Kamisher, agrees that the time-saving benefits of the Elysium product have made a significant improvement in the organization’s administrative operations. “Everyone is spending minimal time on the phone and that has helped the radiology, lab and medical records departments run more productively,” notes Angell. The electronic signature component, she says, is “a wonderful tool” that allows Daniel Freeman physicians to avoid having to visit the medical records department to sign off on charts. This frees up time that can be devoted to patient care.

For more information, call 888-AXOLOTL or visit the Web site at www.AXOLOTL.com.



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